



Business Support on Your Doorstep

Enterprise Europe Network

Encontro Agrobiotech. 26-27 novembro 2015



Enterprise Europe Network



een.ec.europa.eu

Rede de apoio ao tecido científico-empresarial de Europa.

Lanzada en **2008** pola Comisión Europea.

Xestionada pola **EASME**-
Axencia Executiva para as Pequenas e Medianas Empresas.

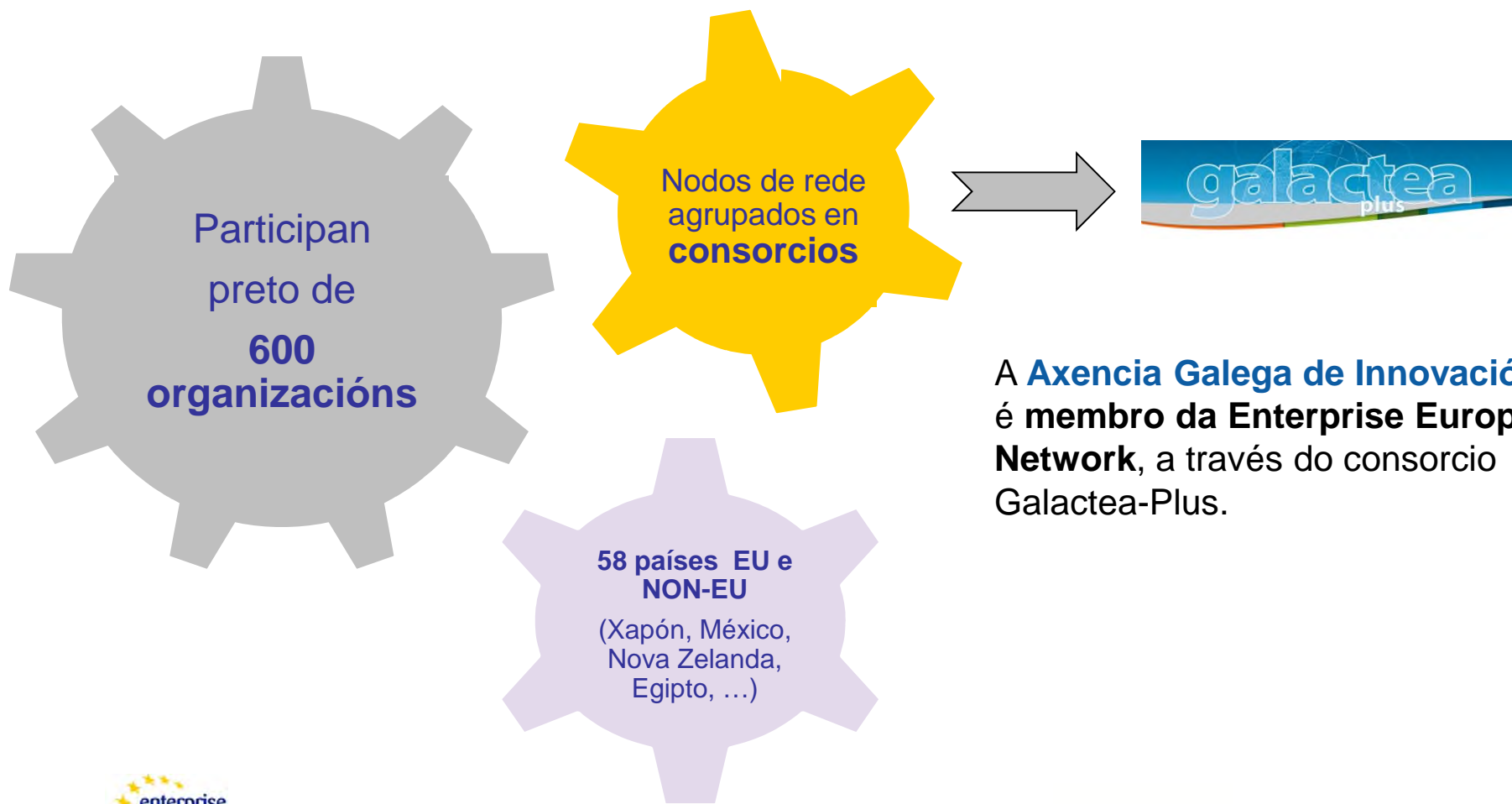


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XUNTA
DE GALICIA

MEMBROS



A **Axencia Galega de Innovación** é membro da **Enterprise Europe Network**, a través do consorcio Galactea-Plus.



PRINCIPAIS SERVIZOS

A rede ofrece **servizos gratuitos de información e asesoramento** en canto a:

- **Políticas e oportunidades de negocio** en mercados europeos.
- **Asistencia** en procesos de **transferencia de tecnoloxía transnacional**.
- Acceso a **programas europeos de financiamento de I+D** (Horizon 2020)
- **Busca de socios** para **proxectos empresariais internacionais**.
- **Apoio á mellora das capacidades de xestión da innovación das PEMES** (EIMC- *Enhancing SME's Innovation Management Capacities*).
- **Acompañamento a empresas beneficiarias do instrumento PEME** (KAM- *Key Account Management*).

Ademáis, a rede organiza eventos destinados a seguir impulsando o crecemento das empresas, especialmente encontros B2B (Brokerages Events) e misións internacionais.

GALACTEA PLUS

O consorcio está formado por 10 socios.

- Asturias: **FICYT, IDEPA, FADE**
- Cantabria: **Cámara Cantabria, SODERCAN, CEOE-CEPYME CANTABRIA**
- Castela e León: **ADE**
- Galicia: **CEG, GAIN, IGAPE**



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SERVIZOS GAIN

Fomento da innovación e da transferencia de tecnoloxía transnacional: difusión de ofertas/demandas tecnolóxicas, respostas ás consultas do ámbito comunitario relacionadas coa innovación, propiedade industrial, ...

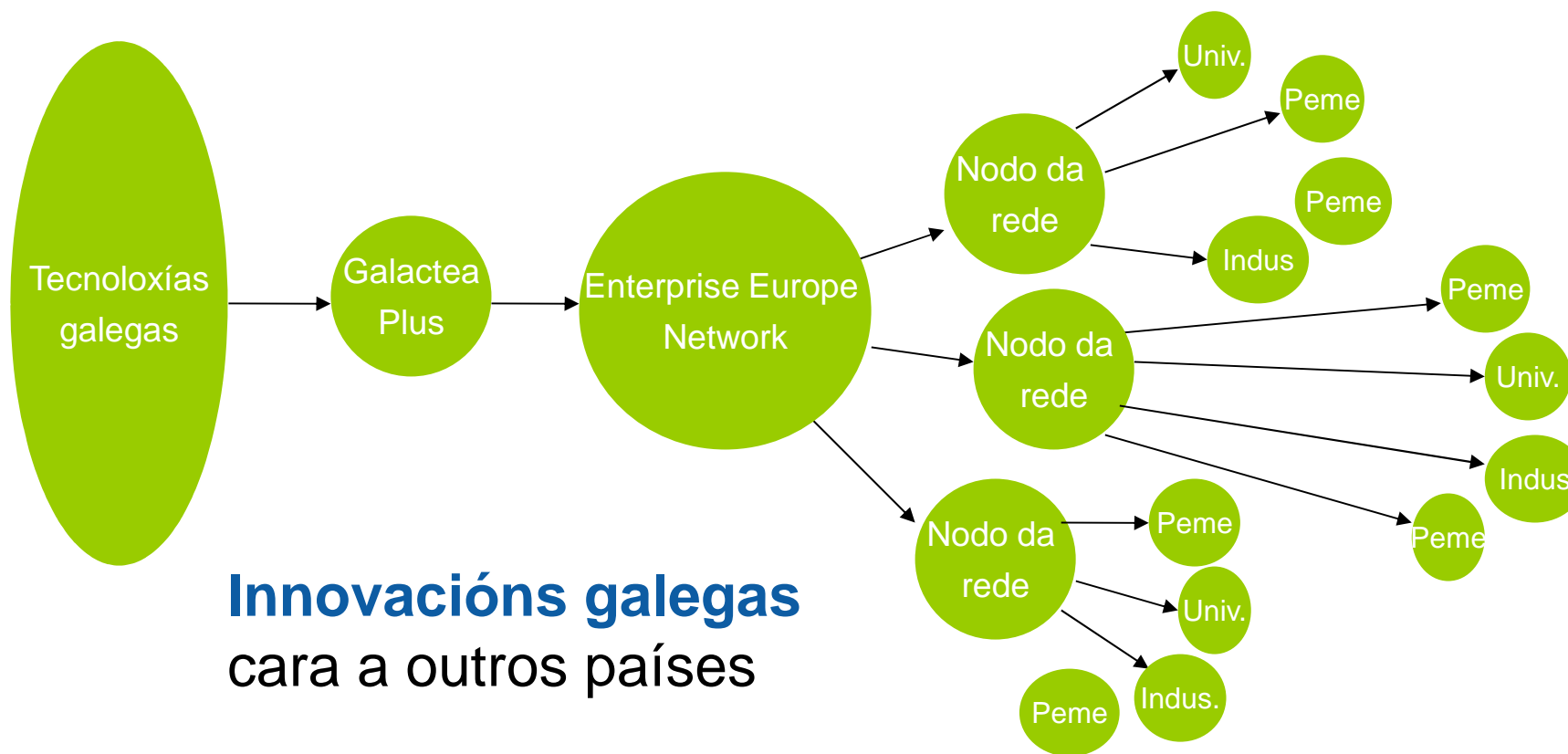
Promoción de programas europeos de I+D+i (Horizon 2020 principalmente): difusión de procuras de parceiros, asesoramento para a participación en propostas de proxectos, ...

Promoción e apoio á participación de axentes galegos en **brokerage events e misións** de empresas organizadas no marco da rede EEN.

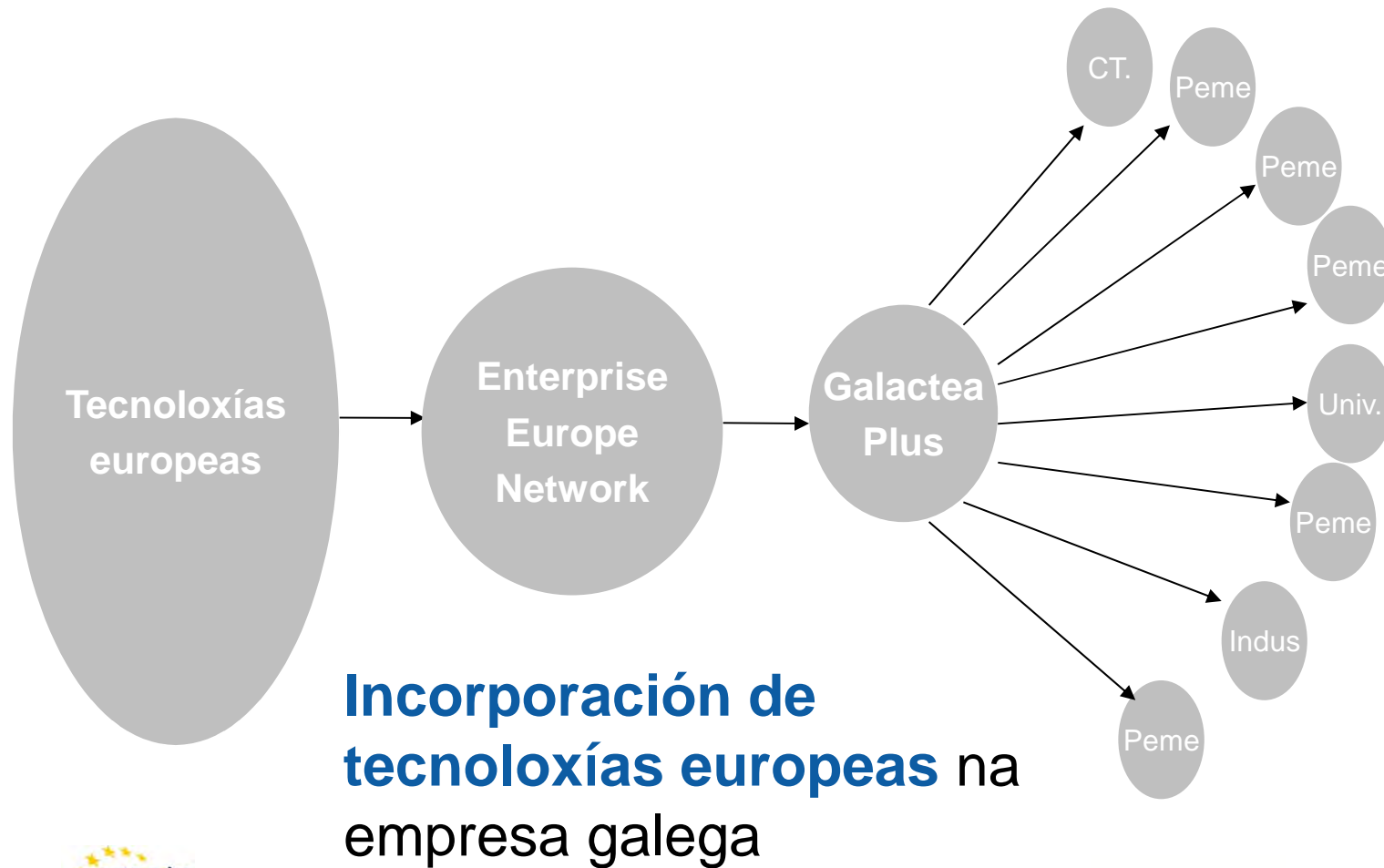
Organización de eventos sobre oportunidades de financiamento, innovación, transferencia tecnolóxica ...

Outros **servizos:** IPR, KAM, EIMC ...

TRANSFERENCIA DE TECNOLOXÍA GALEGA



TRANSFERENCIA DE TECNOLOXÍA EUROPEA



EXEMPLOS DE OPORTUNIDADES TECNOLÓGICAS

- [Technology for production of goat whey supplements is sought](#)
“A Croatian company specialized in organic food production is seeking a technology for the production of supplements, in the form of tablets and powder...”
- [Smoking technology for a factory engaged in cattle breeding](#)
“Small russian enterprise from Lipetsk specialized in cattle breeding is interested in introduction of a new process – beef smoking.”
- [Greek honey manufacturer looking for anti-freezing technique](#)
“Greek company involved in the packaging of natural honey is looking for technology or know-how or packaging machinery that will prevent honey from freezing on the shelf or during transport.”
- [Bio-degradable anchoring system for young trees applicable in landscape and horticulture](#)
“A Dutch company is specialized in the development of products based on proprietary biodegradable plastic materials. Successful applications of these materials are being applied in landscape and horticulture, like anchoring system for young trees, drainage pipes and watering sheets. The Dutch company is seeking partners in the horticultural sector, for cooperation in the framework of commercial agreements with technical assistance.”

EXEMPLOS DE OPORTUNIDADES TECNOLÓGICAS

- Valorization of biomasses in urban areas by means of biological processes
“A renowned German Research Institute specialised in the exploitation of biomass seeks development partners for the establishment of a pilot plant for the continuous production of lactic acid.”
- Novel potent anti-microbials for use in the of bio-preservation and medical device areas
“An Irish Research Institute is seeking commercial partners within the food and pharmaceutical industries to further develop and commercialise superior derivatives of nisin bacteriocins, for applications in the food areas of bio-preservation and medical devices.”
- Embedded sensors required to monitor industrial mixing
“The french company is specialized in miniature measurement equipment with embedded sensors using the Wireless Sensor Network technology and in metrology for high value process engineering industries facing mixing challenges. The company wants to introduce new embedded sensors in its system: it could be sensors already on the market or specific development of adapted sensors to be able to integrate new markets.”
- New growth regulators for plant biotechnology
“A Czech academic institution has discovered a number of new, very highly active topolin derivatives which can be used for in vitro micropropagation trees, exceeding the activity of compounds currently used commercially. The institution is looking for a partner interested in the manufacturing of the substances and in getting the substances to the market. Manufacturing agreement, license agreement and joint venture agreement is offered. “



GRUPOS SECTORIAIS EEN

- Aeronautics and Space
- **Agrofood**
- Automotive, Transport and Logistics
- Biotech, Pharma and Cosmetics
- Creative Industries
- Environment
- Healthcare
- ICT Industry & Services
- Intelligent Energy
- Maritime Industry and Services
- Materials
- Nano- and Microtechnologies
- Services and Retail
- Sustainable Construction
- Textile & Fashion
- Tourism and Cultural Heritage
- Woman Entrepreneurship

17 GRUPOS SECTORIAIS

Grupos de interese especial formados por distintos membros da rede que centran os seus esforzos en determinados sectores importantes nas súas respectivas rexións.

Coordínanse e organízanse **actividades conxuntas** no sector.

GAIN participa en **Agrofood**.



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GRUPO SECTORIAL AGROFOOD





GRUPO SECTORIAL AGROFOOD

Membros da EEN que teñen intereses no sector agroalimentario. Proven de feedback á Comisión e comparten coñecementos e experiencias para reforzar os servizos ofrecidos. GAIN participa neste grupo.

Algunhas actividades interesantes:

-**Misións de empresas:** Organizadas normalmente entre dous membros.

-**Catálogo H2020- Agrofood EEN:** catálogo con perfís e ideas de proxectos de entidades interesadas en participar nas próximas convocatorias de Horizon 2020. Proximamente publicárase a 1ª edición do Catálogo para as convocatorias 2016-2017. 33 entidades galegas enviaron os seus perfís.

- **Acordo de cooperación con BIOHORIZON**, rede de puntos nacionais de contacto (NCPs) para Horizon 2020, no reto social 2 (SC2) “Food security, sustainable agriculture and forestry, marine and maritime and inland water research and the bioeconomy” e a Key Enabling Technology (KET) “Biotechnology” (KET-B).



PRÓXIMOS BROKERAGE EVENTS / MISIÓNS TECNOLÓXICAS

- [Matchmaking 5th Biomarker Conference \(Munich, 1-2 Decembro 2015\)](#)
- [Nanotech Cluster and SME mission to Japan \(Tokio, 25-29 xaneiro 2016\)](#)
- [Biogaz Europe: International Business Meetings \(Nantes, 27-28 xaneiro 2016\)](#)
- [Brokerage event at BIOFACH/Vivaness 2016, worlds' leading trade fair for organic food, drinks and natural cosmetics \(Nuremberg, 11-12 febreiro 2016\)](#)
- [7th International Technology Transfer Days BIOMATERIAL 2016 \(Erfurt, 7-8 abril 2015\)](#)



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galactea.gain@xunta.es